



Optimizing Patient and Lay Audience Materials

Using Health Literacy & Patient Activation Principles

Annlouise Assaf; Michael Wolf; Stacy Bailey; Asia Lem; Candida Halton

Disclosures

- **Annlouise Assaf** receives salary and stock from Pfizer, Inc. where she is an employee.
- **Michael Wolf** has received funding via his institution and personal fees from Pfizer. Dr. Wolf also reports grants from the NIH, Merck, Eli Lilly, Amgen and the Gordon and Betty Moore Foundation and personal fees from Sanofi and Luto.
- **Stacy Bailey** has received funding via her institution and personal fees from Pfizer. Dr. Bailey also reports grants from the NIH, Merck, Eli Lilly and the Gordon and Betty Moore Foundation and personal fees from Sanofi and Luto.
- **Asia Lem** receives salary and stock from Pfizer, Inc. where she is an employee.
- **Candida Halton** is a director at Studio Health, which has received consultancy fees from Pfizer, Roche, Takeda, MSD and AstraZeneca.

What we'll cover today

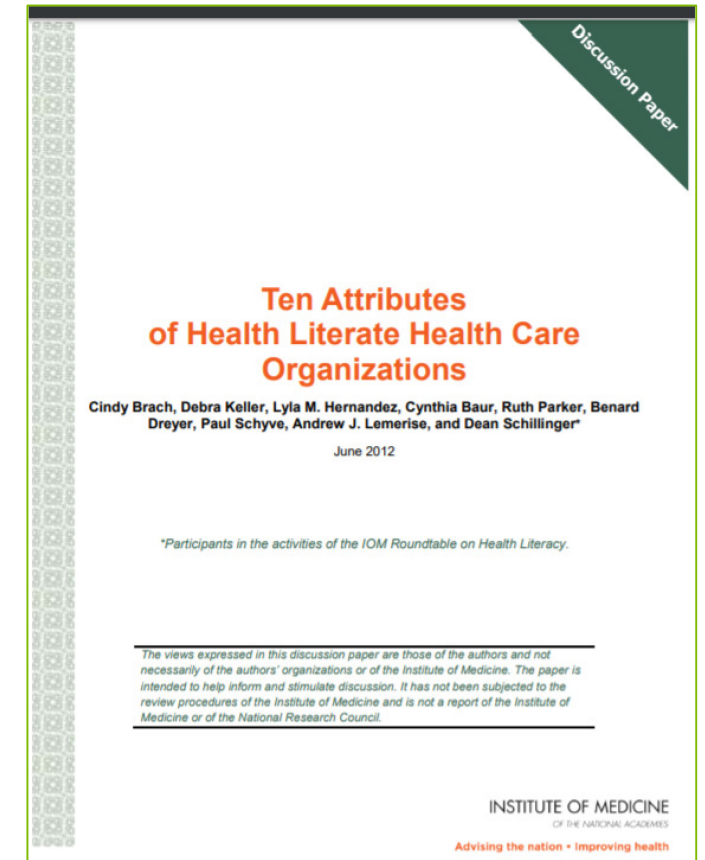
- 1** Introduction and context  **Annlouise Assaf**
- 2** Evidence-based principles for materials optimization; benefits to patient comprehension & decision making  **Michael Wolf**
- 3** PRODUCT X Case Study  **Stacy Bailey with Asia Lem**
- 4** Optimizing patient facing scientific materials  **Candida Halton**
- 5** Q&A  **Facilitated by Annlouise Assaf**

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**Addressing health literacy
is critical to delivering
person-centered health care
Institute of Medicine, 2012**



Cindy Brach, Debra Keller, Lyla M. Hernandez, Cynthia Baur, Ruth Parker, Benard Dreyer, Paul Schyve, Andrew J. Lemerise, and Dean Schillinger. Ten Attributes of Health Literate Health Care Organizations. IOM Round Table on Health Literacy. June 2012

Activating Patient Health

Better information accelerates health outcomes by empowering patients, caregivers & providers.¹⁻³

- **Optimize patient and prescriber content** for relevance, quality & impact
- **Demonstrate meaningful impact of content** on understanding, motivation, activation & clinical outcomes
- **Accelerate quality improvement** in health content best practice at the levels of direct care, healthcare system and policy change

1 von Wagner et al. (2009) <https://doi.org/10.1177/1090198108322819> 2 Carman et al. (2017) <https://doi.org/10.1016/j.pec.2016.07.009>

3 Barelló et al. (2014) <https://www.researchgate.net/publication/263088534>

Health Literacy and Activation

Spotlight on Optimizing Patient Content for Quality, Understandability and Actionability. Partnership with Northwestern University Center for Applied Health Research on Aging (CAHRA)

Increasing interest by regulators and healthcare industry in optimizing and evaluating patient facing information to improve quality, understandability and actionability

Promoting a consistent, harmonized approach to health literacy and patient activation

Risk Evaluation and Mitigation Strategies (REMS) Submissions

Post-Authorization Safety Study

**Benefit Risk Trade-Off Studies (BRTO)
Patient Preference Studies (PPS)**

Instructions for Use (IFU) Optimization

Website for Clinical Trial Participation

Plain Language Summaries (PLS)



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Your New Prescription Medication

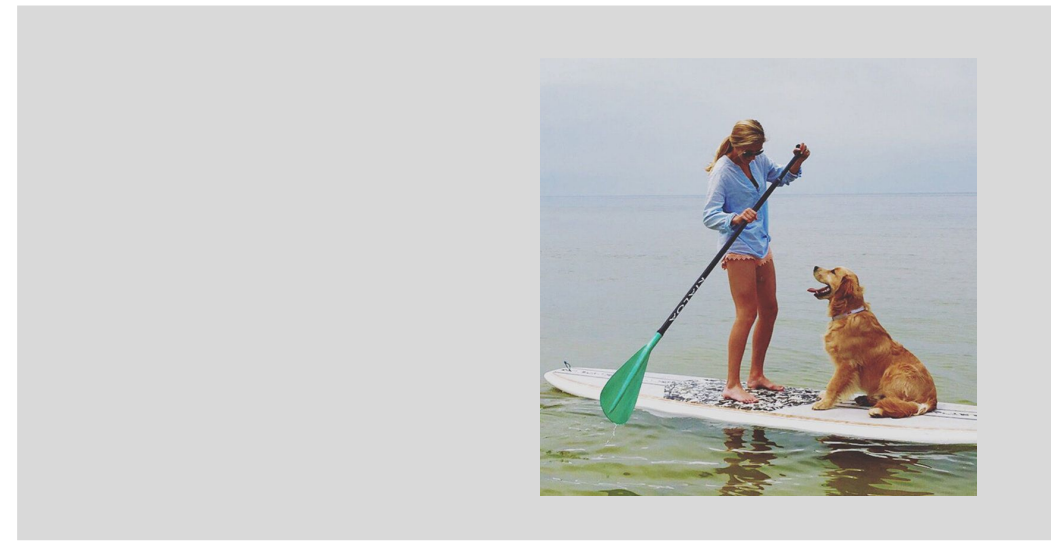


Seemingly Simple...Often Unclear



The Importance of Understandable, Actionable R_x Information

PMI = Patient (or Prescriber) Medication Information



The Problem

- Patients often do not read R_x information
 - estimates suggest only 10-30% may review and keep PMI
- When they do read it, patients may not understand it
 - studies consistently find >50% of patients misunderstand R_x information, instructions
- Inadequate understanding is linked to R_x errors, ADEs, poor adherence
- R_x errors, ADEs, and poor adherence linked to hospitalization, worse outcomes

Root Cause

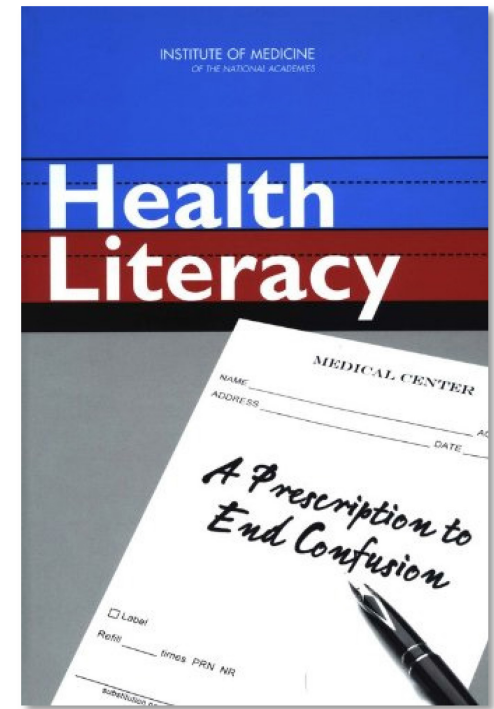
- PMI length
- Format

Root Cause

- Content
- Patient centered?

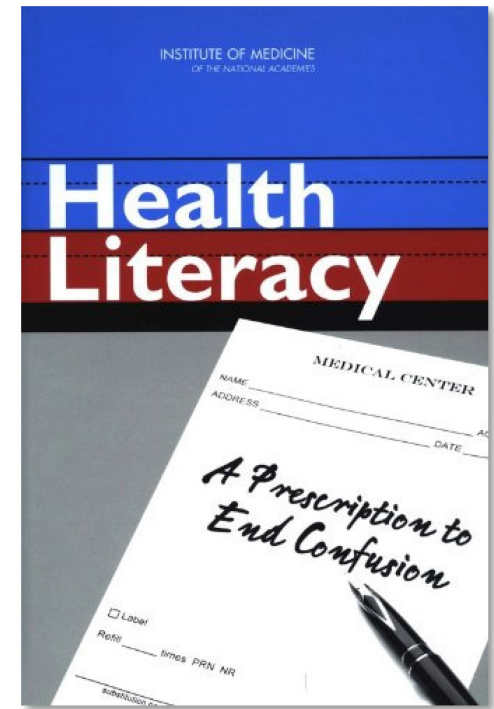
...And the Story Deepens

- Adults with limited ‘**health literacy**’ are at greatest risk for
 - misunderstanding R_x information
 - unintentional medication errors
 - demonstrating inadequate adherence
 - poorer clinical outcomes



...And the Story Deepens

- Adults with limited ‘**health literacy**’ are at greatest risk for
 - misunderstanding R_x information
 - unintentional medication errors
 - demonstrating inadequate adherence
 - poorer clinical outcomes
 - 40-50% of U.S. adults have limited health literacy; 20% **low health literacy**
 - prevalence higher among older adults, lower SES, those with chronic conditions
 - not easily identified in healthcare; these patients ask fewer questions
- ! must take ‘universal precautions’ – design health materials for diverse audiences**



Addressing Missed Opportunities

- Inadequate information & communication channels with prescribers & pharmacists likely root cause for...
 - low rates of provider-patient counseling
 - poor quality and/or incomplete counseling
- Optimizing prescriber information could improve frequency & quality of counseling



Patient Education and Counseling 99 (2016) 1489–1495

Contents lists available at ScienceDirect

Patient Education and Counseling

journal homepage: www.elsevier.com/locate/pateducou

ELSEVIER

PEC

An efficacy trial of an electronic health record-based strategy to inform patients on safe medication use: The role of written and spoken communication

Laura M. Curtis^{a,*}, Rebecca J. Mullen^a, Allison Russell^a, Aimee Fata^a, Stacy C. Bailey^b, Gregory Makoul^c, Michael S. Wolf^d

NIH Public Access
Author Manuscript
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Published in final edited form as:
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What patients think doctors know: Beliefs about provider knowledge as barriers to safe medication use

Marina Serper^{a,b,*}, Danielle M. McCarthy^c, Rachel E. Patzer^d, Jennifer P. King^a, Stacy C. Bailey^e, Samuel G. Smith^f, Ruth M. Parker^g, Terry C. Davis^h, Daniela P. Ladner^h, and Michael S. Wolf^{a,b,i}

Root Cause: Cognitive Load of R_x Information

- Readability (e.g. reading grade level)
- Incomplete or vague information & instructions
- Amount of content
- Format, organization
- Conflicting sources, nature of source
- Modality (spoken, print, multimedia)/opportunity for re-review
- Lack of coordinated 'system' of information
- Factual vs. procedural content
- Distraction (e.g. extraneous information, discordant imagery, environment)
- Communication speed (audio, visual)

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 **Patient Education and Counseling** 


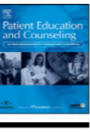
journal homepage: www.elsevier.com/locate/pateducou

Working memory and the design of health materials:
A cognitive factors perspective

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 **Patient Education and Counseling** 

journal homepage: www.elsevier.com/locate/pateducou

Research Article

Media and memory: The efficacy of video and print materials for promoting patient education about asthma

Elizabeth A.H. Wilson^{a,*}, Denise C. Park^b, Laura M. Curtis^a, Kenzie A. Cameron^c, Marla L. Clayman^c, Gregory Makoul^{d,e}, Keith vom Eigen^{d,e}, Michael S. Wolf^{a,f}

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Evidence-Based Practices Available

3 decades of health literacy research - informed by cognitive science, human factors, educational and health services research - drive health materials optimization

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DOI: 10.1002/pds.4614

ORIGINAL REPORT

WILEY

What is the quality of drug safety information for patients: An analysis of REMS educational materials

Hilda W. Chan¹ | Andrea M. Russell^{1,2} | Meredith Y. Smith¹

JGIM

HEALTH POLICY



Evaluation of Language Concordant, Patient-Centered Drug Label Instructions

Stacy Cooper Bailey, PhD, MPH¹, Urmimala Sarkar, MD, MPH^{2,3}, Alice Hm Chen, MD, MPH², Dean Schillinger, MD^{2,3}, and Michael S. Wolf, PhD, MPH¹

ORIGINAL INVESTIGATION

Improving Prescription Drug Warnings to Promote Patient Comprehension

Michael S. Wolf, PhD, MPH; Terry C. Davis, PhD; Patrick F. Bass, MD, MPH; Laura M. Curtis, MS; Lee A. Lindquist, MD, MPH; Jennifer A. Webb, MA; Mary V. Bocchini, BS; Stacy Cooper Bailey, MPH; Ruth M. Parker, MD

PHARMACOEPIDEMIOLOGY AND PRESCRIPTION

What's in a label? An exploratory study of patient-centered drug instructions

Laura J. Sahn · M. S. Wolf · L. M. Curtis · R. Behan · M. Brennan · H. Galloway · S. Mc Carthy

ORIGINAL ARTICLE

Comparative Effectiveness of Patient-centered Strategies to Improve FDA Medication Guides

Michael S. Wolf, PhD, MPH*† Stacy C. Bailey, PhD, MPH,‡ Marina Serper, MD,* Meredith Smith, PhD§ Terry C. Davis, PhD,|| Allison L. Russell, BA,* Beenish S. Manzoor, BA,¶ Lisa Belter, MPH* Ruth M. Parker, MD# and Bruce Lambert, PhD¶

A Patient-Centered Prescription Drug Label to Promote Appropriate Medication Use and Adherence

Michael S. Wolf, PhD MPH^{1,2}, Terry C. Davis, PhD³, Laura M. Curtis, MS¹, Stacy Cooper Bailey, PhD MPH², JoAnn Pearson Knox, MSW², Ashley Bergeron, MPH¹, Mercedes Abbet, BA⁵, William H. Shrank, MSHS MD⁶, Ruth M. Parker, MD⁷, and Alastair J. J. Wood, MD⁸



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Patient Education and Counseling 62 (2006) 316–322

Patient Education and Counseling

www.elsevier.com/locate/pateducou

A critical review of FDA-approved Medication Guides

Michael S. Wolf^{a,*}, Terry C. Davis^b, William H. Shrank^c, Marolee Neuberger^d, Ruth M. Parker^e

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Review article

Best-practices for the design and development of prescription medication information: A systematic review

Rebecca J. Mullen^{a,*}, James Duhig^c, Andrea Russell^a, Linda Scarazzini^c, Fabio Lievano^b, Michael S. Wolf^a

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What is the quality of drug safety information for patients: An analysis of REMS educational materials

Hilda W. Chan¹ | Andrea M. Russell^{1,2} | Meredith Y. Smith¹

Review > Drug Saf 2020 Feb 4[Online ahead of print]

Quality of Reporting on the Evaluation of Risk Minimization Programs: A Systematic Review

Andrea M Russell¹, Elaine H Morrato², Rebecca M Lovett³, Meredith Y Smith^{4 5}

Review Article

Advancing Best Practices for Prescription Drug Labeling

Stacy Cooper Bailey, PhD, MPH¹, Prakash Navaratnam, PhD, MPH², Heather Black, PhD³, Allison L. Russell, BA⁴, and Michael S. Wolf, PhD, MPH⁴

Annals of Pharmacotherapy
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DOI: 10.1177/1060028015602272
ajph.sagepub.com

SAGE

Effect of Standardized, Patient-Centered Label Instructions to Improve Comprehension of Prescription Drug Use

Michael S. Wolf, MA, MPH, PhD,*†† Terry C. Davis, PhD,§¶ Laura M. Curtis, MS,† Jennifer A. Webb, MA,*† Stacy Cooper Bailey, MPH,*† William H. Shrank, MD, MSHS,|| Lee Lindquist, MD, MPH,*† Bernice Ruo, MD,*† Mary V. Bocchini, BA,§¶ Ruth M. Parker, MD,** and Alastair J. J. Wood, MD††††

Medication Safety

Effect of Content and Format of Prescription Drug Labels on Readability, Understanding, and Medication Use: A Systematic Review

William Shrank, Jerry Avorn, Cony Rolon, and Paul Shekelle

The Process of Optimization

- Make R_x information **understandable** + **actionable**

 Objective, evidence-based, structured assessment

- Patient Education Materials Assessment Tool 'PEMAT' (the SCIENCE)

Re-review, in context of material's purpose, use, context (the ART)

- Involve Patients (target population + naïve), Key Informants (e.g. prescribers)
 - 'think aloud' cognitive interview, mixed methods protocols
- Repeat as necessary (an iterative approach)



Patient Education Materials Assessment Tool (PEMAT)



Assess Understandability

Content

- purpose evident?
- distracting content?

Word Choice/Style

- use common language?
- medical terms avoided or clarified if used?

Numbers

- numbers easy to understand?
- does not require user to make calculations?

Organization

- uses informative headers?
- content laid forth in logical sequence?
- provides summary?

Layout/Design

- Uses visual cues for key points?
- text easy to read?

Visual Aids

- illustrations or other visuals used if aids understanding?
- if used, visuals reinforce and not distract from content?
- if used, have clear titles or captions?
- if used, uncluttered?

Assess Actionability

Identifies as least 1 action user can take

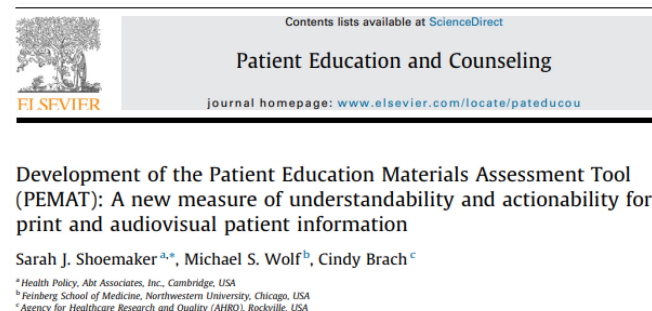
Addresses user directly when describing actions

Breaks down any action into manageable steps

Provides tangible tools when possible to make actions explicit

Provides simple instructions or examples

Uses visual aids when available to aid instructions




The Process of Optimization

- Make R_x information **understandable + actionable**

Objective, evidence-based, structured assessment

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2018 Systematic Review

Strong evidence

- Typographic cues (e.g. bolding, bullet points, headings, >12 point font size)
- Information chunking
- Plain, behavior-oriented language
- Lower reading level (\leq 5th grade)
- Standardized formatting

Moderate evidence

- Pictograms/icons with paired text
- Use of color
- Graphics and illustrations
- Web-based modalities
- Shorter length
- Reading level tailored to literacy or education
- Quantitative information in percentage/frequencies

Limited evidence

- Q & A headings
- Pictograms/icons without paired text
- Quantitative information in narrative form

87% of interventions that included patients in the design of R_x materials reported positive findings vs. 67% that did not

Evidence of Benefit: It Works!

- Multiple studies, most conducted with larger samples (>200), have repeatedly found PMI designed using health literacy best practices, compared to those that did not...
 - are more efficiently reviewed (e.g. eye tracking studies)
 - improve patient comprehension (by 20-40%), treatment decision making, demonstrated use
 - higher adherence rates
 - patients who are older, with less education, lower health literacy, and with more complex regimens see greatest benefit of patient-centered instructions
 - 'closing the gap' - >50% reduction in disparities in comprehension between limited vs. adequate health literacy



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Case Study: PRODUCT X

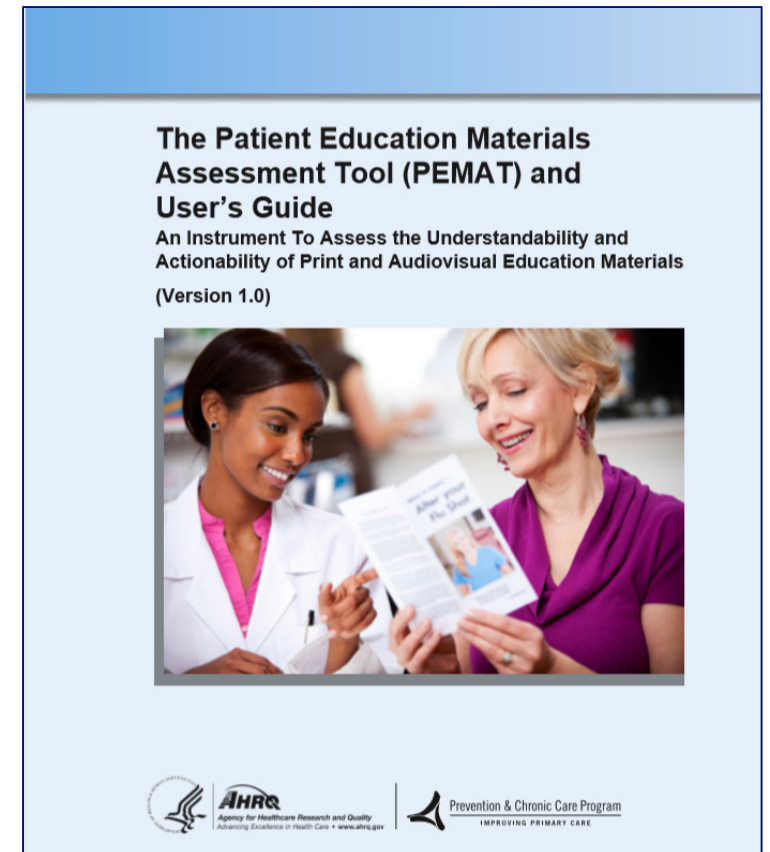
- To optimize and assess performance of the PRODUCT X Risk Evaluation and Mitigation Strategy (REMS):
 - Patient Guide
 - Patient Wallet Card
 - Healthcare Setting Guide
 - Provider Knowledge Assessment

Study Steps

- Improve materials using health literacy ‘best practices’
- Seek feedback from patients/caregivers and providers to guide further revisions
- Assess the performance of optimized materials and identify any areas needing further improvement

Methods – Incorporating Health Literacy Practices

- Northwestern investigators reviewed each material to:
 - Assess readability (Lexile, Gunning Fog, Flesch-Kincaid)
 - Apply the Patient Education Materials Assessment Tool (PEMAT)
 - Consider evidence from health literacy research
- Revisions to simplify wording, layout, and sequencing of information to enhance readability and actionability



Methods – Incorporating Target Audience Feedback

- Northwestern investigators involved members of target audience in review and revisions (2 patient/caregivers, 2 providers)
- Individuals were shown materials about “Product X” and asked to interpret text, identify barriers to comprehension
- Involvement was iterative, review was qualitative in nature
- Industry partner reviewed suggested revisions and determined final content for subsequent user testing

Methods – User Testing

- Semi-structured interviews conducted with patients (N=30) and physicians (N=15) to assess comprehension, satisfaction with materials
- Participants recruited from prior studies, online advertisements, personal/professional networks
- Northwestern staff contacted participants to verify eligibility, obtain consent, schedule an interview, mail hard copies of materials
- Mixed methods approach with interviews conducted via videoconferencing software and data captured in REDCap

Results – User Testing

- High levels of comprehension achieved for all materials
 - Patients: **>80%** comprehension of 14 out of 15 key messages
 - Providers: average score of **95%** on knowledge assessment
- Qualitative and quantitative feedback revealed high levels of satisfaction with amount of content, appearance, quality
- Root cause analysis of provider performance on knowledge assessment identified 4 items (out of 22) needing further optimization

Suggested Revisions

- For Patient Materials:
 - Bolding and re-ordering information in one section to enhance patient understanding
 - Adding language and context to two sections to address patient information needs
 - Exploring alternate modalities, use of links to external websites
- For Provider Materials:
 - Removing or rewording assessment items that were a source of confusion
 - Ensuring 'need to know' information is consistently included throughout all sections
 - Highlighting the need for respondents to answer all questions correctly for certification

Conclusions

- High levels of comprehension achieved for patient and provider REMS materials
- Additional, minor revisions may increase comprehension and utility of Guides and improve knowledge assessment performance
- Limitations include small sample size, convenience sampling, introduced to project later than ideal
- Overall, goal is to provide guidance on optimizing materials from patient and provider perspectives to support understanding and use



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Product X REMS materials optimization: perspectives

- The quality of the REMS materials were significantly improved through the optimization efforts by Northwestern.
- The qualitative testing part of the project revealed additional useful suggestions for improvement of comprehension, utility and knowledge assessment performance.
- When this type of research is done prior to submission it can be used to inform the initial submission; if it is performed during a regulatory review cycle it can be leveraged during negotiations with Regulatory Agencies.
- The feedback provided principles for the design of the materials, that can be considered in any updates made in response to regulatory feedback



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Introduction

- Providing an overview of a business workflow to improve existing Plain Language Summary Results in terms of Quality, Readability, Understandability, Actionability.

1

**Audience Profile
and Insights**

2

**Content Scope
and Structure**

3

**Formatting and
Language**

4

Testing

Demonstrate

meaningful impact of content
on understanding, motivation,
activation, adherence and
clinical outcomes

Optimize

patient and prescriber content
for relevance, quality
and impact

Accelerate

quality improvement in health
content best practice at the levels
of direct care, healthcare system
and policy change



Audience Profile and Insights

Audience Profile and Insight

- Understand audience information needs, so that these can be met⁴
 - Understanding is the first step for changing behaviour and 'activating' patients
- Understand audience profile and preferences, so that these can be integrated into design and content planning
- Research confirms materials designed for people with lower health literacy are not off-putting for those with higher health literacy⁴

Data on health literacy shows:

- Higher levels of health literacy positively impacts patient outcomes
- Lower levels of health literacy negatively impacts access and use of healthcare services, self-care behaviors and use of medicines
- The majority of people in most countries have difficulty understanding basic health information⁵⁻⁷

1

What is the purpose of the patient material?

2

Who is the audience?

3

What are their information needs?

Audience Profile and Insight

How you can ensure patient materials are suitable for all levels of health literacy?

1. Involve patients with content scope, structure and development
2. Ensure that a wide range of literacy abilities are included in material development
3. Use available tools to assess health literacy and patient activation levels^{a-f}
4. Recruit lower HL-level patients, in addition to patient advocates or expert patients for this stage
5. Understand patients' beliefs about their illness^g, attitudes to their medicines and adherence



Tools

- a. Newest Vital Sign
- b. Rapid Estimate Adult Literacy in Medicine
- c. Test of Functional HL in Adults
- d. Comprehensive Health Activities Scale
- e. Patient Activation Measure
- f. Consumer Health Activation Index (CHAI)
- g. Brief Illness Perceptions Questionnaire. Broadbent *et al.* 2006

2

Content Scope and Structure

Content Scope and Structure

- Clearly set out purpose and intended audience
 - If appropriate include author⁴
- If reporting study results to lay or patient audience¹¹
 - Provide information on study population
 - Prioritize primary endpoints
- Use brand name if more easily recognized¹¹
(subject to legal guidance)
- Signpost reader to other (non-commercial/
non-promotional) resources where appropriate¹¹

Tips

- Use **plain language** to explain the purpose
- **Involve** the reader
- Make the **content easy to read**
- Make it **look easy to read**
- Only include **visuals that clarify** and motivate⁴
- Explain how to read tables and graphs and clearly label

Content Scope and Structure

Guidance on ensuring content quality

Content should be:

- Factual and scientifically accurate
- Unbiased in scope and tone
- Specific to the topic of the question, study or article
- Comprehensive (but focused)
- Reflect current evidence and follow a hierarchy of evidence
- Aligned to relevant guidelines



Numerical Information

- Numbers are more challenging for people to understand⁹
- Use frequency and percentage
 - 10 patients in 100 (10%)¹⁰
- Describe risk and benefit by framing both ways
 - 9 in 10 and 1 in 10



Formatting and Language

Formatting and Language

Do use^{4,11-18}



- A simple template
- Reduced background visuals to leave open, white space
- 1.15 space lines
- Normal (or wide) margins
- Font size 12 with larger font for headings
- A simple font
- Shading and numbering to denote section headings
- Bullet points (with keywords used early)
- Chunk information
- Lay titles for sections (in a PLS)
- An active voice throughout
- Short, clear sentences (<16 words, and aim for <30 syllables per sentence)
- 4-6th grade reading level

Avoid using^{4,11-18}



- CAPITALIZATION, *italicisation* and underlining
 - To highlight use **bold**
- Jargon, technical language or complex terms
 - Or give definitions in the text
 - Use (brackets) or “quotation marks” after the plain language term
 - Consider using audio phonetics to help with pronunciation
- Footnotes (or use with caution as people often do not read them)



4 Testing

Testing

Literature confirms that testing draft materials with patients is a critical step to optimizing content.¹⁷⁻²²

- Increasingly, regulatory agencies require this step for certain materials. For example Plain Language Study Results Summary (PLSRS) or Plain Language Summary (PLS)

We recommend three common, validated measures for testing materials:

1 Testing for readability
Is the material easy to read?

We recommend the **readable.io** online tool

- a simple online tool to measure readability
- uses the most common scales, including Flesch-Kincaid

2 Testing for understandability
Is the material easy to understand?

We recommend the validated Patient Education Materials Assessment Tool (PEMAT) and the **Suitability Assessment of Materials (SAM) process**²¹

3 Testing for activation
Will the reader take action?

Testing Materials with Patients

- Successfully testing materials with patients requires thoughtful selection of research cohort as well as methods¹⁷⁻²²
 - Recruit patients with a range of health literacies to participate
 - Select measures to reflect understanding and activation that go beyond readability
 - Try to incorporate testing into regular practice
- Prior to testing with patients test with individuals who are not knowledgeable about the disease, or product, e.g. colleagues from other departments

There are several routes to engaging patients in asset development to discuss and evaluate:

1 Work directly with a Patient Advocacy Group

2 GMIA has established a MSA with North-Western University, leaders in developing and testing patient-facing materials

3 Pfizer has an established Health Literacy Community of Practice



**Where to find out
more information**

Bibliography

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